

Current and Former Clients

- Arcadia University Department of Public Health (Glenside, PA)
 Creation and execution of a strategic planning process engaging standing and adjunct faculty and stakeholders.
- Bucks County Bar Association (Doylestown, PA)
 Development of membership management plans and materials, supporting strategic planning, and providing counsel to the new Executive Director around best practices for managing a nonprofit organization.
- **Bucks County Bar Foundation** (Doylestown, PA)
 Establishment of committees of the Board of Trustees, development of policies for managing fundraising, selection and population of fundraising database, establishment of its first endowment, and planning/execution of its first major gift fundraising initiative.
- **Bucks County Health Improvement Partnership** (Newtown, PA) Establishment of an advisory board. Grant writing.
- Bucks County Opportunity Council (Doylestown, PA)
 Economic Self-Sufficiency Foundation launch, fundraising policy development,
 community engagement strategies, and board training on "Major Gift Fundraising –
 Rules of the Game."
- Community Action Association of Pennsylvania (Harrisburg, PA)
 Presentation on "Major Gifts 101: Relationships Mean More Money for Mission."
- **Da Vinci Science Center** (Allentown, PA)
 Board training on "Friend Raising Tools for Effective Fundraising."
- **Fé Foundation of the Hispanic Chamber of Commerce** (Lehigh Valley, PA) Strategic planning, fundraising training and consultation, and board development.
- Free Library of New Hope and Solebury (New Hope, PA)
 Major gift fundraising strategies, database selection and implementation, campaign feasibility study, community engagement plan, and successful campaign management.
- Generations of Indian Valley (Souderton, PA)
 Creation of first development plan and donor prospect pipeline, board retreat facilitation, board training on "Friend Raising Tools for Effective Fundraising," \$1 million capital campaign planning and execution.
- Heinz-Menaker Senior Center (Harrisburg, PA)
 Community needs assessment and engagement, board recruitment, and board development.



• **Hepatitis B Foundation** (Doylestown, PA)

Strategic plan facilitation, \$3 million campaign execution, and major gift consultation services.

• **Inspired Spine** (Ottsville, PA)

Nonprofit start-up consultation services including strategic planning with core ideology and vision development, and advisory board establishment.

• **Keystone Disaster Spiritual Care Network** (Commonwealth of PA)

Creation and execution of a strategic planning process engaging board members and key stakeholders.

• Laurel House (Norristown, PA)

Strategic plan facilitation. Board evaluation. Board training programs on friend-raising techniques and maximizing the board member experience.

• Lehigh Valley Community School Network (Allentown, PA)

Capacity assessment and strategic planning process.

• **Libertae** (Bensalem, PA)

Board training in friend raising techniques. Corporate and foundation strategy development and grant writing.

• Lower Bucks Family YMCA (Fairless Hills, PA)

Board training in friend raising techniques. Corporate and foundation strategy development and grant writing. Strategy to build community engagement with KaBOOM! playground project.

• Northern Lancaster County Chamber of Commerce (Lancaster, PA)

Strategic planning services and facilitation.

• North Penn United Way (Kulpsville, PA)

Presentation on "Friend Raising Tools for Effective Fundraising."

• NORWESCAP – Northwest New Jersey Community Action Partnership

(Phillipsburg, NJ) Board training and consultation around establishing a major gift fundraising program.

• Pennsylvania Association of Senior Centers (PA - Statewide)

Presentation on "Critical and Emergent Issues in Fundraising."

• Penn State Brandywine (Media, PA)

Major gift pipeline development, solicitation visits, and proposal writing.

• PCGCA- Philadelphia Committee of the Garden Club of America (Philadelphia, PA)



Presentation on "Board Member Responsibilities and Opportunities."

- Pitch In For Baseball & Softball (Harleysville, PA)
 Strategic planning, board retreat facilitation, database selection and implementation, staff hiring and onboarding support.
- Partnership for Philanthropic Planning of Greater Philadelphia (Philadelphia, PA) Presentation on "Involving Nonprofit Board Members in Planned Giving."
- Rainbow Fund of Bucks County, Part of the Delaware Valley Legacy Fund (Philadelphia, PA) Community needs assessment, including survey development, focus group planning and delivery, and creation of a comprehensive written report.
- RSVP of Bucks County (Doylestown, PA)
 Advisory board recruitment, board management, and consultation on policy development.
- Somerset County Department of Human Services (Somerville, NJ) Engagement of leadership staff in a strategic planning initiative.
- South Central Community Action Program (Gettysburg, PA)
 Board, staff, and volunteer training on "Friend Raising Tools for Effective Fundraising."
- Snipes Farm and Education Center (Morrisville, PA)
 Establishing a major gift fundraising program. Creation and engagement of committees of the Board. Regular strategic planning and board retreat facilitation.
- St. Catherine Laboure Medical Clinic (Germantown, PA)
 Board training and consultation around establishing a major gift fundraising program.
 Assistance with interviewing, hiring, and training a front-line fundraiser.
- United Way of Bucks County (Fairless Hills, PA)
 Primary source research and presentation on "Volunteer Management: Creating a Win-Win Experience."
- Warrington Township/Warrington Lions Club (Warrington, PA)
 Structure and support execution of a \$2 million capital campaign to raise funds for Lions
 Pride Park a fully accessible, intergenerational recreation area.
- Woman's National Farm & Garden Association (National)
 Leadership of a strategic visioning session and strategic planning process.
- Youth Orchestra of Bucks County (Yardley, PA)
 Board recruiting, board development, fundraising consultation services, assistance with defining the job of Director of Development, interviewing, hiring, and creating a performance management plan for the position.